RealCISO

vCISO Platform Built for the Channel

Ideal for any Service Provider: MSPs, MSSPs, vCISOs & Consultants

Providers Need a Platform, not Excel

RealCISO is a white-label SaaS platform that reduces time spent on risk assessments, increases risk visibility across a customer base, and streamlines processes for service providers and their customers.

Standard and customizable assessments are based on common compliance frameworks such as NIST Cybersecurity Framework (CSF), NIST 800-171, CMMC, HIPAA, PCI, SOC2, SEC Cybersecurity Rule, Ransomware Readiness, Critical Security Controls & more.

Customers answer simple, plain-English questions about their organization and get actionable instructions on current vulnerabilities, control gaps, along with recommendations on tools that can resolve them.

Supporting over 2,000 customers large and small since 2020

RealCISO

Protect the Customer

- Align customer state to a client's regulatory or customer obligations
- Help customer understand their true security risks
- Create auditable artifacts, evidence & reports

Drive Revenue

- Rationalize increased spend to CIO and CFO
- Align MSP offerings to national security standards
- Upsell solutions within platform based on assessment results

De-Risk Own Business

- De-risk from litigation – *avoid a "failure to maintain" breach*
- Role Based Access Controls – Admin, Editor, Contributor, Read-Only

Deliver At Scale and Inexpensively

- Allow internal staff to conduct assessments & build security roadmaps without expensive CISOs
- Allow for low, predictable pricing – *resell license or build into services fees*

Minimum Annual Commitment & Pay as you Grow

- Base annual license – *allows for management of all customers*
- Pricing per customer - One time or ongoing assessment licenses available
- Volume discount bands as customer base increases
- Automated invoicing and payment built in

White-label & Branded Platform

- White-label and branded with logos, icons, and color scheme
- Multi-tenant platform with roll-up analytics across customer-base
- No setup or onboarding fees
- One-click customer addition and deletion
- Significantly reduce expenses and internal costs
- Shown to save 80+ hours from traditional consulting based methods

Unlimited Users – Unlimited Assessments – Asynchronous Workflows

Affiliate & Partner Licenses

License	Description	Billing Frequency
Affiliate Base Platform License	12-month access to RealCISO.io platform Affiliate Account	Annual or Monthly
Client Account **Premium**	12-month access to Premium Client account	Annual - starting on the date account was created
Client Account **Starter**	12-month access to Starter Client account	Annual - starting on the date account was created

Premium License - Unlimited users, Unlimited assessments, Unlimited remediation projects with custom task creation, Access to premium document templates, & Personally branded Security Transparency Page

Starter License - One user, One assessment per year, One full remediation project, & Access to premium document templates

Free License - One assessment with partial reporting – **Great for lead generation!**